



DEPARTMENT OF BUSINESS ADMINISTRATION (PG)

LESSON PLAN-COMBINED

Session: January – June, 2025-26

Semester: MBA 2nd

Name: _____

University Roll Number: _____

**BUDDHA INSTITUTE OF MANAGEMENT
(C.C.-1212)
GIDA, Gorakhpur**



BUDDHA INSTITUTE OF MANAGEMENT, GIDA, GORAKHPUR

Dept.: Business Administration PG		w.e.f: 29/01/2026				Semester: MBA 2 nd Sec-A		ROOM NO:010(G-F)		
Day / Time	9:10-10:05 AM	10:05-11:00 AM	SHORT BREAK (15 Min.)	11:15-12:10 PM	12:10-01:05PM	LUNCH BREAK	01:05-01:45 PM	1:45-2:40PM	2:40-3:35 PM	3:35-4:30 PM
Mon	QTM (AU)	BRM (AT)		OM (UY)	CMA (SHS)		MIS (SS)	FMCF (AMT)	BELAB (AVT)	
Tues	QTM (AU)	BRM (AT)		OM (UY)	CMA (SHS)		MIS (SS)	FMCF (AMT)	BELAB (AVT)	
Wed	QTM (AU)	BRM (AT)		PPC (ST)	CMA (SHS)		OM (UY)	FMCF (AMT)	BELAB (AVT)	
Thu	QTM (AU)	BRM (AT)		OM (UY)	CMA (SHS)		MP-2 (AVT)	FMCF (AMT)	HRM (DS)	
Fri	QTM (AU)	BRM (AT)		OM (UY)	CMA (SHS)		MIS (SS)	FMCF (AMT)	HRM (DS)	
Sat	BELAB (AVT)	HRM (DS)		IT SKILL LAB-2 (AS) ROOMNO. 110(B-5)						

	Subject Code	Subject Name	Faculty Name	Lecture / Week
Academics	BMB 201	BUSINESS ENVIRONMENT AND LEGAL ASPECTS OF BUSINESS	MR. ABHINAV TRIPATHI(AVT)	4
	BMB 202	HUMAN RESOURCE MANAGEMENT	MRS. DEEPIKA SETH(DS)	3
	BMB 203	BUSINESS RESEARCH METHODS	DR. ABHISHEK KUMAR TRIPATHI(AT)	5
	BMB 204	FINANCIAL MANAGEMENT AND CORPORATE FINANCE	MR. AMITESH MANI TRIPATHI(AMT)	5
	BMB 206	QUANTITATIVE TECHNIQUES FOR MANAGERS	MR. ABHAY UPADHYAY(AU)	5
	BMB 205	OPERATIONS MANAGEMENT	MR. UTKARSH YADAV(UY)	5
	BMB 207	COST & MANAGEMENT ACCOUNTING	MR. SHUBHAM SRIVASTAVA(SHS)	5
	BMB 208	MANAGEMENT INFORMATION SYSTEM	MS. SHREYA SRIVASTAVA(SS)	3
Project	BMB 252	MINI PROJECT-2	MR. ABHINAV TRIPATHI(AVT)	1
LAB	BMB 251	IT SKILL LAB-2	MR. AMAN SAMOGAR(AS)	2
SD	PPC ENGLISH	PPC ENGLISH	MR. SANTOSH TRIPATHI(ST)	1
			Total	39

Mrs. Deepika Seth
HOD

Semester II
EVALUATION SCHEME

S. No.	CODE	SUBJECT	PERIODS			INTERNAL EVALUATION SCHEME				END SEMESTER EVALUATION		TOTAL	CREDIT
			L	T	P	CT	TA	PS	TOTAL	ECE	PE		
1	BMB 201	BUSINESS ENVIRONMENT & LEGAL ASPECT OF BUSINESS	4	0	0	20	10	0	30	70	0	100	3
2	BMB 202	HUMAN RESOURCE MANAGEMENT	4	0	0	20	10	0	30	70	0	100	3
3	BMB 203	BUSINESS RESEARCH METHODS	3	1	0	20	10	0	30	70	0	100	3
4	BMB 204	FINANCIAL MANAGEMENT & CORPORATE FINANCE	4	0	0	20	10	0	30	70	0	100	3
5	BMB 205	OPERATIONS MANAGEMENT	4	0	0	20	10	0	30	70	0	100	3
6	BMB 206	QUANTITATIVE TECHNIQUES FOR MANAGERS	3	1	0	20	10	0	30	70	0	100	3
7	BMB 207	COST & MANAGEMENT ACCOUNTING	4	0	0	20	10	0	30	70	0	100	3
8	BMB 208	MANAGEMENT INFORMATION SYSTEMS	2	0	0	20	10	0	30	70	0	100	2
9	BMB 251	IT SKILLS-2	0	0	2	20	10	0	30	0	70	100	1
10	BMB 252	MINI PROJECT -2	0	0	3	20	10	0	30	0	70	100	2
												1000	26

L/T/P – Lecture/Tutorial/Practical, CT/TA/PS- Class Test/Teachers Assessment/Practical Session, TE/PE- Term End/ Practical



BUDDHA INSTITUTE OF MANAGEMENT

DEPARTMENT OF BUSINESS ADMINISTRATION (MBA)

ACADEMIC YEAR 2025-26 (EVEN Semester)

LESSON PLAN

Semester: 2	Section: A	Course Code: BMB201	Contact Hours /week: 4
Course name: BUSINESS ENVIRONMENT & LEGAL ASPECT OF BUSINESS			# of credits:
Teacher's name: Mr. Abhinav Tripathi			Designation: AP
Sessional Marks:30		End Semester Examination Marks:70	University Exam Hours: 3 hours

Prerequisites if any:	NA
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Content delivery methods:	By Face to face delivery, Presentation, Tutorial etc.
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COURSE SYLLABUS (as prescribed by University / Board)

Module No	UNIT Contents	Hours	COs
1	Introduction to Micro Environment – Meaning of Business & Business Environment,, Types of Business Organizations , SWOT analysis , Types of Environment-Internal to the Enterprise (Value System, Management Structure and Nature, Human Resource, Company Image and Brand Value, Physical Assets, Facilities, Research & Development, Intangibles, Competitive Advantage), External to the Enterprise , Micro- Suppliers, Customers, Market Intermediaries; Macro-Demography, Natural, Legal & Political, Technological,) Michael Porter's Five Forces Analysis, Competitive Strategies	10	CO1
2	Macro Factors: Economic, Socio-Cultural, Competitive & International Environment – Economy, Competition, Socio-cultural and International); Business Environment with reference to Global Integration; Comparative Analysis of Business Environment: India and Other Countries , Factors affecting international business environment, Business Policy : LPG model & International forces in business.	6	CO2
3	Law of Contract: Definition, essentials and types of contracts, offer definition and essentials, acceptance – definition and essentials, consideration – definition and essentials, exceptions to the rule, no consideration, no contract, doctrine of privity of contract, capacity of parties, free consent, quasi contract, legality of object, performance of contract, termination	8	CO3

	of contract, remedies for breach of contract. Sale of Goods Act: Essentials, sale v/s agreement to sell. Condition v/s warranties, rights of unpaid seller		
4	Companies Act Definition, characteristics and kinds of companies, steps in formation of company. Memorandum of Association, Articles of Association, prospectus. Directors: appointment, power, duties and liabilities, meeting and resolutions: types of meetings. Auditor: appointment, rights and liabilities, modes of winding up of a company.	8	CO4
5	Consumer Protection Act: Definitions - Aims and objectives, Consumer protection councils, Redressal agencies and penalties for violation. The Information Technology Act: Definition, Digital Signature, Electronic Governance, Attribution, Acknowledgment and Dispatch of Electronic Records, Sense Electronic Records and Sense Digital Signatures, Regulation of Certifying Authorities, Digital Signature Certificates, Duties of Subscribers, Penalties and Offences.	8	CO5

COURSE OUTCOMES: At the end of the Course, the Student will be able to:

CO1	Develop understanding and fundamental knowledge about business environment
CO2	Develop understanding on the concepts of Business Environment and international business environment
CO3	Develop basic understanding of law of contract
CO4	Understanding of provisions of Companies Act concerning incorporation and regulation of business organizations
CO5	Able to analyze case laws in arriving at conclusions facilitating business decisions.

Mapping of CO v/s PO:

	PO1	PO2	PO3	PO4	PO5
CO1					
CO2					
CO3					
CO4					
CO5					
Average					

	PSO1	PSO2	PSO3
CO1			
CO2			
CO3			
CO4			

CO5			
Average			

Correlation levels: 1-Slight (Low) 2-Moderate (Medium) 3-Substantial (High)

Gap in the syllabus	
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Topics to be covered beyond syllabus	
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LESSON PLAN

ecture	Module	Scheduled				Conducted			
		Topic	*RBT Levels	CO Mapping	Date	Topic	Date	No. Of Students	Faculty Sign
1.	I	Meaning of Business & Business Environment, Types of Business Organizations, SWOT analysis	L2	CO 1					
2.		Types of Environment-Internal to the Enterprise-Value System, Management Structure and Nature	L2						
3.		Human Resource, Company Image and Brand Value, Physical Assets,	L2						
4.		Facilities, Research & Development,	L2						

		Intangibles, Competitive Advantage						
5.		Tutorial	L2					
6.		Micro- Suppliers, Customers, Market Intermediaries;	L2					
7.		Macro- Demography, Natural, Legal & Political, Technological	L2					
8.		Michael Porter's Five Forces Analysis	L2					
9.		Competitive Strategies	L2					
10.		Tutorial						
11.	II	Economy, Competition, Socio-cultural and International	L2	CO 2				
12.		Business Environment with reference to Global Integration	L2					
13.		Comparative Analysis of Business Environment	L2					
14.		Tutorial						
15.		Factors affecting international business environment	L2					
16.		Business Policy	L2					

17.		LPG model & International forces in business P/1	L3	CO 2					
18.		LPG model & International forces in business P/2	L3						
19.		Tutorial							
20.	III	Definition, essentials and types of contracts	L2	CO 3					
21.		offer definition and essentials,	L3						
22.		Acceptance – definition and essentials, consideration	L2						
23.		Definition and essentials, exceptions to the rule	L2						
24.		Tutorial							
25.		No consideration, no contract, doctrine of privity of contract, capacity of parties	L2						
26.		free consent, quasi contract, legality of object, performance of contract	L3						
27.		Termination of contract, remedies for breach of contract.	L2						
28.		Sale of Goods Act: Essentials, sale v/s	L2						

		agreement to sell							
29.		Condition v/s warranties, rights of unpaid seller	L3						
30.		Tutorial							
31.	IV	Characteristics and kinds of companies,	L2	CO 4					
32.		Steps in formation of company	L3						
33.		MoA & AoA, prospectus. Directors: appointment	L2						
34.		Tutorial							
35.		power, duties and liabilities, meeting and resolutions: types of meetings	L2						
36.		Auditor: appointment, rights and liabilities,	L2						
37.		Modes of winding up of a company.	L3						
38.		Tutorial	L2						
39.			Consumer Protection Act Definitions -		L2				

		Aims and objectives						
40.	V	Consumer protection councils, Redressal agencies	L3	CO 5				
41.		Ppenalties for violation, Definition, Digital Signature, Electronic Governance	L3					
42.		Tutorial						
43.		Attribution, Acknowledgment and Dispatch of Electronic Records	L2					
44.		Sense Electronic Records and Sense Digital Signatures, Regulation of Certifying Authorities	L3					
45.		Digital Signature Certificates	L2					
46.		Duties of Subscribers, Penalties and Offences	L2					
47.		Tutorial						
48.								
49.								
50.								

Class Test	Syllabus
CT-01	Class 1 - Class -24
PUT	Full Syllabus

***Revised Bloom's Taxonomy (RBT) Levels:**

L1 – Remembering; L2 – Understanding; L3 – Applying; L4 – Analysing; L5 – Evaluating; L6 - Creating

References:

Text books :(As per University / Board syllabus)

1. Business Environment ---Francis Cherunilam, Himalaya Publishing House
2. Business Environment: Test and Cases , PAUL, Mc Graw Hill Education , 3rd Ed.
3. V. Neelamegam – Business Environment (VrindaPublications , 2nd Edition)
4. Shaikh & Saleem - Business Environment (Pearson, 2nd Edition)
5. International Business Environment—Ian Brooks, Jamie Weatherstom and GrahmWilkinson
6. Kuchhal M.C. - Business Law (Vikas Publication)

Faculty Sign

HOD's sign



BUDDHA INSTITUTE OF MANAGEMENT

DEPARTMENT OF BUSINESS ADMINISTRATION (MBA)

ACADEMIC YEAR 2025-26 (ODD Semester)

LESSON PLAN

Semester: II	Section: A & B	Course Code: BMB 203	Contact Hours /week: 5
Course name: BUSINESS RESEARCH METHODS			# of credits:3
Teacher's name: DR. ABHISHEK KUMAR TRIPATHI			Designation: AP
Sessional Marks:30	End Semester Examination Marks:70		University Exam Hours: 3 hours

Prerequisites if any:
NA

Content delivery methods:	By Face-to-face delivery, Presentation, Tutorial etc.
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COURSE SYLLABUS (as prescribed by University / Board)

Module No	UNIT Contents	Hours	COs
1	Research: – Definition, Meaning, Importance types and Qualities of Research; Research applications in functional areas of Business, Emerging trends in Business research. Research & the Scientific Method: Characteristics of scientific method. Steps in Research Process Concept of Scientific Enquiry: – Formulation of Research Problem – Management Question – research Question – Investigation Question Research Proposal – Elements of a Research Proposal, Drafting a Research Proposal, evaluating a research proposal.	8	CO1
2	Research design: Concept, Features of a good research design, Use of a good research design; Qualitative and Quantitative research approaches, Comparison – Pros and Cons of both approaches. Exploratory Research Design: Concept, Types: Qualitative techniques – Projective Techniques, Depth	8	CO2

	Interview, Experience Survey, Focus Groups, Observation. Descriptive Research Designs: Concept, types and uses. Concept of Cross-sectional and Longitudinal Research Experimental Design: Concept of Cause, Causal relationships, Concept of Independent & Dependent variables, concomitant variable, extraneous variable, Treatment, Control group.		
3	Scaling & measurement techniques: Concept of Measurement: Need of Measurement; Problems in measurement in management research – Validity and Reliability. Levels of measurement – Nominal, Ordinal, Interval, Ratio. Attitude Scaling Techniques: Concept of Scale – Rating Scales viz. Likert Scales, Semantic Differential Scales, Constant Sum Scales, Graphic Rating Scales – Ranking Scales – Paired comparison & Forced Ranking – Concept and Application.	6	CO3
4	Sampling:Basic Concepts: Defining the Universe, Concepts of Statistical Population, Sample, Characteristics of a good sample. Sampling Frame (practical approach for determining the sample frame expected), Sampling errors, Non Sampling errors, Methods to reduce the errors, Sample Size constraints, Non Response. Probability Sample: Simple Random Sample, Systematic Sample, Stratified Random Sample, Area Sampling & Cluster Sampling. Non Probability Sample: Judgment Sampling, Convenience Sampling, Purposive Sampling, Quota Sampling & Snowballing Sampling methods. Determining size of the sample – Practical considerations in sampling and sample size, sample size determination.	8	CO4
5	Data Analysis: Editing, Coding, Tabular representation of data, frequency tables, Construction of frequency distributions, Graphical Representation of Data: Appropriate Usage of Bar charts, Pie charts, Histogram. Hypothesis: Qualities of a good Hypothesis –Framing Null Hypothesis & Alternative Hypothesis. Concept of Hypothesis Testing – Logic & Importance. Analysis of Variance: One way and two way Classifications. Mechanism of Report Writing- Report Preparation: Types, Report Structure: preliminary section, main report, interpretation of results, suggestions and recommendations, limitations of the study, Report formulation.	8	CO5

COURSE OUTCOMES: At the end of the Course, the Student will be able to:

CO1	Knowledge of concept / fundamentals for different types of research.
CO2	Applying relevant research techniques.
CO3	Understanding relevant scaling & measurement techniques and should use appropriate sampling Techniques
CO4	Synthesizing different techniques of coding, editing, tabulation and analysis in doing research.
CO5	Evaluating statistical analysis which includes ANOVA technique and prepare research report.

Mapping of CO v/s PO:

	PO1	PO2	PO3	PO4	PO5
CO1					
CO2					
CO3					

CO4					
CO5					
Average					

	PSO1	PSO2	PSO3
CO1			
CO2			
CO3			
CO4			
CO5			
Average			

Correlation levels: 1-Slight (Low) 2-Moderate (Medium) 3-Substantial (High)

Gap in the syllabus	
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Topics to be covered beyond syllabus	
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LESSON PLAN

Lecture	Module	Scheduled			Conducted			
		Topic	*RBT Levels	CO Mapping	Date	Topic	Date	No. Of Students
51.		Definition, Meaning, Importance of Research	L2					
52.		Types and Qualities of Research	L2					

53.	I	Research applications in functional areas of Business	L2	CO 1					
54.		Emerging trends in Business research	L2						
55.		Characteristics of scientific method. Steps in Research Process	L3						
56.		Tutorial							
57.		Concept of Scientific Enquiry- Formulation of Research Problem	L1						
58.		Management Question – research Question – Investigation Question	L2						
59.		Elements of a Research Proposal, Drafting a Research Proposal,	L2						
60.		Evaluating a research proposal	L2						
61.		Tutorial							
62.		II	Concept & Features of a good research design		L1	CO 2			
63.	Use of a good research design; Qualitative and Quantitative research approaches		L1						
64.	Comparison – Pros and Cons of both approaches		L3						
65.	Exploratory Research Design: Concept,		L2						

	Types						
66.	Qualitative techniques – Projective Techniques	L2					
67.	Tutorial						
68.	Depth Interview, Experience Survey, Focus Groups, Observation	L2					
69.	Descriptive Research Designs: Concept, types and uses	L2					
70.	Concept of Cross-sectional and Longitudinal Research	L2					
71.	Experimental Design: Concept of Cause, Causal relationships	L3					
72.	Concept of Independent & Dependent variables, concomitant variable	L3					
73.	Extraneous variable, Treatment, Control group	L2					
74.	Tutorial						
75.	Scaling & measurement techniques: Concept of Measurement	L2					
76.	Need of Measurement; Problems in measurement in management research – Validity and Reliability	L2					

77.	III	Levels of measurement – Nominal, Ordinal, Interval, Ratio	L2	CO 3					
78.		Attitude Scaling Techniques: Concept of Scale	L1						
79.		Tutorial							
80.		Rating Scales viz. Likert Scales,	L2						
81.		Semantic Differential Scales, Constant Sum Scales	L2						
82.		Graphic Rating Scales – Ranking Scales	L4						
83.		Paired comparison	L2						
84.		Forced Ranking – Concept and Application	L2						
85.		Tutorial							
86.		Sampling: Basic Concepts: Defining the Universe	L2						
87.		Concepts of Statistical Population, Sample, Characteristics of a good sample.	L2						
88.		Sampling Frame (practical approach for determining the sample frame expected), Sampling errors, Non Sampling errors,	L4						
89.		Methods to reduce the errors, Sample Size	L4						

	IV	constraints, Non Response. Probability Sample: Simple Random Sample		CO 4					
90.		Tutorial							
91.		Systematic Sample Stratified Random Sample, Area Sampling & Cluster Sampling.	L2						
92.		Non Probability Sample: Judgment Sampling, Convenience Sampling	L1						
93.		Purposive Sampling, Quota Sampling & Snowballing Sampling methods.	L2						
94.		Determining size of the sample – Practical considerations in sampling and sample size, sample size determination.	L2						
95.		Tutorial							
96.		V	Data Analysis: Editing, Coding, Tabular representation of data		L2	V			
97.	frequency tables, Construction of frequency distributions,		L2						
98.	Graphical Representation of Data: Appropriate Usage of Bar charts, Pie charts, Histogram.		L2						
99.	Hypothesis: Qualities of a good Hypothesis		L2						

100	Framing Null Hypothesis & Alternative Hypothesis	L2					
101	Tutorial						
102	Concept of Hypothesis Testing, Logic & Importance	L2					
103	Analysis of Variance: One way and two way Classifications	L2					
104	Mechanism of Report Writing- Report Preparation: Types, Report Structure: preliminary section	L2					
105	main report, interpretation of results,	L2					
106	suggestions and recommendations	L3					
107	Limitations of the study, Report formulation.	L2					
108	Tutorial						

Class Test	Syllabus
CT	Class-1-Class -29
PUT	Full Syllabus

***Revised Bloom's Taxonomy (RBT) Levels:**

L1 – Remembering; L2 – Understanding; L3 – Applying; L4 – Analysing; L5 – Evaluating; L6 - Creating

References:

Text books :(As per University / Board syllabus)

1. **Research Methodology, C R Kothari, New Age International**

ReferenceBooks :(As per University / Board syllabus)

1. Business Research Methods by Donald Cooper & Pamela Schindler, TMGH, 9th Edition.

Faculty Sign

HOD's sign



BUDDHA INSTITUTE OF MANAGEMENT
DEPARTMENT OF BUSINESS ADMINISTRATION (BBA)
ACADEMIC YEAR 2025-26 (EVEN SEMESTER)

LESSON PLAN

Semester: 2 nd	Section: A/B	Course Code: BMB 207	Contact Hours /week: 5
Course name: Cost & Management Accounting			No. of credits: 3
Teacher's name: Mr. Shubham Srivastava			Designation: AP
Sessional Marks:30		End Semester Examination Marks:70	University Exam Hours: 3 hours

Prerequisites if any:
NA

Content delivery methods:	By Face to face delivery, Presentation, Tutorial etc.
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COURSE SYLLABUS (as prescribed by University / Board)

Module No	UNIT Contents	Hours	COs
1	Meaning, nature and scope of Management Accounting; Difference between management accounting and financial accounting Cost concepts: , Cost Unit, Cost Control and Cost Reduction; Components of total Cost, Cost Sheet, Classification of costs, Types and methods of costing, Inventory Management, Labour Cost, Overheads, Activity based costing.	10	CO1
2	Cost-Volume-Profit Analysis: Marginal cost, Contribution per unit and Total contribution. ProfitVolume Ratio, Break-even Point : Margin of safety. Decision Making such as : Key Factor, Pricing, Product Profitability, Dropping a product line, Make or Buy, Export Order, Sell or Process Further, Shut down vs. Continue operations.	8	CO2
3	Budgets and Budgetary Control: Meaning, Types of Budgets, Steps in Budgetary Control, Fixed and Flexible Budgeting, Sales budget, Production Budget, Raw material consumption Budget, Raw Material Purchase Budget, Overhead Budgets, Cash Budget, and Master Budget. Zero based budgeting.	4	CO3
4	Standard Costing and Variance Analysis: Meaning of Standard Cost and Standard Costing, Advantages, Limitations and Applications; Material Variance, Overhead Variance, Sales Variance, Sales Margin Variance	8	CO4
5	Process costing, concepts of normal loss, abnormal loss, abnormal effectiveness. Preparation of process accounts, normal loss account, abnormal loss account, abnormal gain account. Process costing with opening and closing WIP; equivalent units (using FIFO) and Cost allocation. Joint and by products : Allocation of joint costs based on Physical units method,	10	CO 5

	Relative market value methods (Sales value at split off method and Net realizable value method). Introduction to the concept of Target Costing, Life Cycle Costing, Quality Costing, and Activity based Costing.		
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COURSE OUTCOMES: At the end of the Course, the Student will be able to:

CO 1	Explain the meaning, nature, scope, and significance of Management Accounting in managerial decision-making.
CO 2	Compute marginal cost, contribution per unit, and total contribution for decision-making.
CO 3	Explain the concept, objectives, and advantages of budgeting and budgetary control.
CO 4	Explain the meaning, objectives, and applications of standard costing
CO 5	Explain modern costing concepts such as Target Costing, Life Cycle Costing, Quality Costing, and Activity-Based Costing (ABC).

Mapping of CO v/s PO:

	PO1	PO2	PO3	PO4	PO5
CO1					
CO2					
CO3					
CO4					
CO5					
Average					

	PSO1	PSO2	PSO3
CO1			
CO2			
CO3			
CO4			
CO5			
Average			

Correlation levels: 1-Slight (Low) 2-Moderate (Medium) 3-Substantial (High)

Gap in the syllabus	
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Topics to be covered beyond syllabus	
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LESSON PLAN

Lecture	Module	Scheduled				Conducted			
		Topic	*RBT Levels	C O Mapping	Date	Topic	Date	No. Of Students	Faculty Sign
1.	I	Introduction to management Accounting	L1	CO 1					
2.		Meaning, and objectives of management accounting	L1						
3.		Difference between Financial Accounting and Management Accounting	L2						
4.		Scope of management accounting	L1						
5.		Functions of management accounting	L2						
6.		Role and responsibilities of Management Accountant	L2						
7.		TUTORIAL	L2						
8.		Concept of Cost	L1						
9.		Cost Unit, Cost Control and Cost	L1						

		Reduction						
10.		Components of total Cost, Cost Sheet	L3					
11.		Classification of costs	L3					
12.		Types and methods of costing	L3					
13.		Overheads, Activity based costing.	L3					
14.		TUTORIAL						
15.	II	Cost-Volume-Profit Analysis	L1	CO 2				
16.		Marginal cost	L1					
17.		Contribution per unit and Total contribution	L3					
18.		Profit Volume Ratio	L3					
19.		Break-even Point	L4					
20.		TUTORIAL						
21.		Decision Making	L2					
22.		Key Factor, Pricing, Product Profitability,	L3					
23.		Dropping a product line, Make or Buy, Export Order	L2					
24.		Sell or Process Further	L4					
25.	Shut down vs. Continue operations.	L2						
26.	TUTORIAL							
27.	III	Budget, Budgeting, and Budgetary Control	L1	CO 3				
28.		Types of Budgets	L2					

29.		Steps in Budgetary Control	L2					
30.		Fixed and Flexible Budgeting	L3					
31.		Sales budget, Production Budget	L4					
32.		Raw material consumption Budget	L4					
33.		Raw Material Purchase Budget	L4					
34.		TUTORIAL						
35.		Overhead Budgets	L2					
36.		Cash Budgets	L1					
37.		Master Budget	L1					
38.		Zero based budgeting.	L2					
39.		Examples	L3					
40.		Annual Budget	L2					
41.		TUTORIAL						
42.	IV	Standard Costing Analysis	L1	CO 4				
43.		Variance Analysis	L2					
44.		Meaning of Standard Cost	L2					
45.		Meaning of Standard Costing	L2					
46.		Standard Cost and Standard Costing	L2					
47.		Advantages	L2					
48.		Limitations	L2					
49.		TUTORIAL						

50.	Applications	L1						
51.	Material Variance	L1						
52.	Overhead Variance	L2						
53.	Sales Variance	L3						
54.	Sales Margin Variance	L2						
55.	Use of Variance	L2						
56.	Applicability	L3						
57.	Practical Examples	L3						
58.	TUTORIAL							
59.	Process costing	L1						
60.	concepts of normal loss, abnormal loss	L2						
61.	Preparation of process accounts, normal loss account, abnormal loss account, abnormal gain account	L2	CO 5					
62.	Process costing with opening and closing WIP	L2						
63.	Equivalent units (using FIFO)	L3						
64.	TUTORIAL							
65.	Joint and by products	L2						
66.	Allocation of joint costs based on Physical units method	L2						

67.	Relative market value methods (Sales value at split off method and Net realizable value method).	L3						
68.	Introduction to the concept of Target Costing, Life Cycle Costing, Quality Costing, and Activity based Costing	L2						
69.	TUTORIAL							

CLASS TEST	SYLLABUS
CT-01	Class_01__-Class -_28__
PUT	Full Syllabus

***Revised Bloom's Taxonomy (RBT) Levels:**

L1 – Remembering; L2 – Understanding; L3 – Applying; L4 – Analysing; L5 – Evaluating; L6 - Creating

References:

Text books :(As per University / Board syllabus)

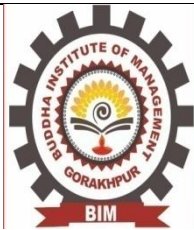
T1. Cost and Management Accounting by M.N. Arora, HPH

Reference Books:(As per University / Board syllabus)

R1. Accounting for manager by S.K. Gupta & R. K. Sharma, Kalyani Publication

Faculty Sign

HOD's sign



BUDDHA INSTITUTE OF MANAGEMENT

DEPARTMENT OF BUSINESS ADMINISTRATION (MBA)

ACADEMIC YEAR 2025-26 (ODD Semester)

LESSON PLAN

Semester: II	Section: A	Course Code: BMB 204	Contact Hours /week: 5
Course name: FINANCIAL MANAGEMENT & CORPORATE FINANCE			# of credits:3
Teacher's name: AMITESH MANI TRIPATHI			Designation: AP
Sessional Marks:30	End Semester Examination Marks:70		University Exam Hours: 3 hours

Prerequisites if any:

NA

Content delivery methods:

By Face-to-face delivery, Presentation, Tutorial etc.

COURSE SYLLABUS (as prescribed by University / Board)

Module No	UNIT Contents	Hours	COs
1	Corporate Finance & its scope, Corporate Governance and Agency Problem, Finance & Corporate Strategy, Time Value of Money, Risk and Return. Types of Financial Markets: Capital Market, Factors affecting Financial Markets, Linkages between Economy & Financial Markets, Integration of Indian Financial Markets with Global Financial Markets.	8	CO1
2	Capital Budgeting, Nature of investment decisions, Risk Analysis in investment decisions, Concept of Opportunity Cost, Cost of Debenture, Preference and Equity capital, Composite Cost of Capital, Cash Flows as Profit and components of Cash Flows, Capital Budgeting Decisions, Calculation of NPV and IRR, Excel Application in Analysing Projects.	8	CO2
3	Capital Structure, Relevance and Irrelevancy theory, Leverage analysis – financial, operating and combined leverage along with its implications, EBIT EPS Analysis, Point of Indifference.	8	CO3

4	Factors Affecting Dividend Policy, Forms of Dividends, Types of Dividend Policies, Dividend Models: Walter and Gordon Model, Miller- Modigliani (MM) Hypothesis. Theories of Dividend Payout (Dividend Irrelevance Theory, Bird- in hand Theory, Tax Preference Theory.	8	CO4
5	Concepts & Principles of Working Capital, Need for working capital, Classification and importance of working capital, Working capital cycle, Inventory Management, Cash Management, Accounts receivable Management and Factoring, Credit policy, Financing working capital.	8	CO5

COURSE OUTCOMES: At the end of the Course, the Student will be able to:

CO1	Understand the different basic concepts / Models of Corporate Finance and Governance
CO2	Understand the practical application of the time value of money and evaluating long-term investment decisions
CO3	Develop analytical skills to select the best source of capital, structure and leverage.
CO4	Understand the use and application of different models for a firm's optimum dividend payout.
CO5	Understand the recent trends of mergers and acquisitions and its valuation

Mapping of CO v/s PO:

	PO1	PO2	PO3	PO4	PO5
CO1					
CO2					
CO3					
CO4					
CO5					
Average					

	PSO1	PSO2	PSO3
CO1			
CO2			
CO3			
CO4			
CO5			
Average			

Correlation levels: 1-Slight (Low)

2-Moderate (Medium)

3-Substantial (High)

Gap in the syllabus	
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Topics to be covered beyond syllabus	
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LESSON PLAN

Lecture	Module	Scheduled				Conducted			
		Topic	*RBT Levels	C O Mapping	Date	Topic	Date	No. Of Students	Faculty Sign
109	I	Corporate Finance and Scope of corporate finance	L2	CO 1					
110		Corporate Governance, Agency Problem	L2						
111		Finance & Corporate Strategy	L2						
112		Time Value of Money	L2						
113		Risk and Return	L3						
114		Tutorial							
115		Capital Market	L1						

116		Factors affecting Financial Markets	L2					
117		Linkages between Economy & Financial Markets	L2					
118		Integration of Indian Financial Markets with Global Financial Markets	L2					
119		Tutorial						
120		Capital Budgeting	L1					
121		Nature of investment decisions	L1					
122		Risk Analysis in investment decisions	L3					
123		Concept of Opportunity Cost and Cost of Debenture	L2					
124		Preference and Equity capital	L2					
125		Tutorial						
126	II	Composite Cost of Capital	L2	CO 2				
127		Cash Flows as Profit and components of Cash Flows	L2					
128		Capital Budgeting Decisions	L2					
129		Calculation of NPV	L3					
130		Calculation of IRR	L3					

131	Excel Application in Analysing Projects	L2					
132	Tutorial						
133	Capital Structure	L2					
134	Relevance and Irrelevancy theory	L2					
135	Relevance and Irrelevancy theory	L2					
136	Financial leverage	L1					
137	Tutorial						
138	Operating leverage	L2					
139	Combined leverage	L2					
140	BIT EPS Analysis	L4					
141	BIT EPS Analysis	L2					
142	Point of Indifference	L2					
143	Tutorial						
144	Factors Affecting Dividend Policy	L2					
145	Forms of Dividends	L2					
146	Types of Dividend Policies	L4					

147	IV	Walter and Gordon Model	L4	CO 4					
148		Tutorial							
149		Miller- Modigliani (MM) Hypothesis	L2						
150		Dividend Irreverence Theory	L1						
151		Bird- in hand Theory	L2						
152		Tax Preference Theory	L2						
153		Tutorial							
154	V	Concepts & Principles of Working Capital	L2	V					
155		Need for working capital	L2						
156		Classification and importance of working capital	L2						
157		Working capital cycle	L2						
158		Inventory Management	L2						
159		Tutorial							
160		Cash Management	L2						
161		Cash Management	L2						

162	Accounts receivable Management	L2					
163	Factoring, Credit policy	L2					
164	Financing working capital	L3					
165	Financing working capital	L2					
166	Tutorial						

Class Test	Syllabus
CT	Class-1-Class -29
PUT	Full Syllabus

***Revised Bloom's Taxonomy (RBT) Levels:**

L1 – Remembering; L2 – Understanding; L3 – Applying; L4 – Analysing; L5 – Evaluating; L6 - Creating

References:

Text books :(As per University / Board syllabus)

2. Prasanna Chandra - Fundamentals of Financial Management (TMH, 9th Ed.)
3. Pandey I M - Financial Management (Vikas, 11th Ed.)

Reference Books :(As per University / Board syllabus)

1. Bark DemazoThampy- Financial Management (Pearson,2nd Ed.)

Faculty Sign

HOD's sign



BUDDHA INSTITUTE OF MANAGEMENT
DEPARTMENT OF BUSINESS ADMINISTRATION (MBA)
ACADEMIC YEAR 2025-26 (EVENSEMESTER)

LESSON PLAN

Semester: 2 nd	Section: A/B	Course Code: BMB 202	Contact Hours /week: 3
Course name: Human Resource Management			No. of credits:3
Teacher's name: Mrs. Deepika Seth			Designation: AP
Sessional Marks:30	End Semester Examination Marks:70		University Exam Hours: 3 hours

Prerequisites if any:

NA

Content delivery methods:

By Face to face delivery, Presentation, Tutorial etc.

COURSE SYLLABUS (as prescribed by University / Board)

Module No	UNIT Contents	Hours	COs
1	Essentials of HRM: Functions of HRM, HRM vs.HRD, Strategic HRM: Meaning and Roles in Strategy formulation and implementation, Barriers to strategic HRM, Linking HR strategy with business strategy, Roles of HR Manager, roles of HR in merger and acquisitions, Technology & HR and changing roles of HR due to technology, HRM linkage with TQM & productivity. Case Studies	7	CO 1
2	Human Resource Planning and Employee Hiring: Meaning of job Analysis, job design, Human Resource Planning, methods demand forecasting for manpower planning, factors influencing HRP, Employee hiring- methods of Recruitment, Employee selection, process of employee selection, recent trends in recruitment. Case Studies	8	CO 2
3	Employee Training & Development: Meaning importance of Training, types and methods and types of training, career planning, promotion, transfer, demotion and separation, Performance Appraisal: Meaning and types of appraisals, Job Evaluation: Meaning and methods of job evaluation. Case Studies	8	CO 3
4	Compensation Management and Employee Relations: Introduction to compensation management, Components and structure of employee compensation, Factors affecting employee compensation, Employee incentive schemes, and recent trends in compensations management, Meaning of employee relation and industrial relations. Case Studies	9	CO 4
5	Employee Safety/ Health and International Human Resource Management: Needs and legal provision of employee health, measures to promote employee health, purpose of employee safety, accidents: causes & prevention, effective safety management, & legal provisios. basic principles governing International Human Resource. Case Studies	8	CO 5

COURSE OUTCOMES: At the end of the Course, the Student will be able to:

CO 1	Synthesize the role of human resources management as it supports the success of the organization including the effective development of human capital as an agent for organizational change.
CO 2	Demonstrate knowledge of laws that impact behaviour in relationships between employers and employees that ultimately impact the goals and strategies of the organization.
CO 3	Understand the role of employee benefits and compensation as a critical component of employee performance, productivity and organizational effectiveness.
CO 4	Show evidence of the ability to analyze, manage and problem solve to deal with the challenges and complexities of the practice of collective bargaining.
CO 5	Demonstrate knowledge of practical application of training and employee development as it impacts organizational strategy and competitive advantage.

Mapping of CO v/s PO:

	PO1	PO2	PO3	PO4	PO5
CO1					
CO2					
CO3					
CO4					
CO5					
Average					

	PSO1	PSO2	PSO3
CO1			
CO2			
CO3			
CO4			
CO5			
Average			

Correlation levels: 1-Slight (Low) 2-Moderate (Medium) 3-Substantial (High)

Gap in the syllabus	
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Topics to be covered beyond syllabus	
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LESSON PLAN

Lecture	Module	Scheduled				Conducted			
		Topic	*RBT Levels	CO Mapping	Date	Topic	Date	Of Stude	Faculty Sign
1.	I	Introduction of HRM-Concept & definition	L1,4	Co 1					
2.		Functions of HRM, HRM vs. HRD,	L1,4						
3.		Strategic HRM: Meaning and Roles in Strategy formulation and implementation	L1,4						
4.		TUTORIAL							

5.		Barriers to strategic HRM, Linking HR strategy with business strategy, Roles of HR Manager,	L1,4					
6.		roles of HR in merger and acquisitions, Technology & HR	L1,4					
7.		changing roles of HR due to technology, HRM linkage with TQM & productivity. Case Studies	L1,4					
8.		TUTORIAL						
9.	II	Human Resource Planning and Employee Hiring,	L1,4	Co 2				
10.		Human Resource Planning, methods demand forecasting for manpower planning,	L1,4					
11.		Meaning of job Analysis, job design, factors influencing HRP	L1,4					
12.		TUTORIAL						
13.		Employee hiring- methods of Recruitment, Employee selection	L1,4					

14.		process of employee selection	L1,4					
15.		recent trends in recruitment. Case Studies	L1,4					
16.		TUTORIAL						
17.	III	Employee Training & Development: Meaning importance of Training	L1,4	Co3				
18.		types and methods and types of training,	L1,4					
19.		career planning, promotion, transfer, demotion and separation	L1,4					
20.		TUTORIAL						
21.		Performance Appraisal: Meaning and types of appraisal	L1,4					
22.		Job Evaluation: Meaning and methods of job evaluation. Case Studies	L1,4					

23.		TUTORIAL						
24.	IV	Compensation Management and Employee Relations	L1,4	Co 4				
25.		Introduction to compensation management,	L1,4					
26.		Components and structure of employee compensation, Factors affecting employee compensation,	L1,4					
27.		TUTORIAL						
28.		Employee incentive schemes, and recent trends in compensations management,	L1,4					
29.		Meaning of employee relation and industrial relations. Case Studies	L1,4					
30.		TUTORIAL						
31.	V	Employee Safety/ Health	L1,4	Co 5				

32.	International Human Resource Management	L1,4					
33.	Needs and legal provision of employee health, measures to promote employee health	L1,4					
34.	TUTORIAL						
35.	purpose of employee safety, accidents: causes & prevention, effective safety management & legal provisions	L1,4					
36.	basic principles governing International Human Resource Case Studies	L1,4					
37.	TUTORIAL						

CLASS TEST	SYLLABUS
CT-01	Class 01-Class -20
PUT	Full Syllabus

***Revised Bloom's Taxonomy (RBT) Levels:**

L1 – Remembering; L2 – Understanding; L3 – Applying; L4 – Analysing; L5 – Evaluating; L6 - Creating

References:

Text books :(As per University / Board syllabus)

T1. K.Aswathappa,HumanResourceManagement,McGrawHill Education,2013,7thEdition

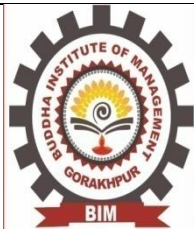
T2.Durai Praveen, Human Resource Management Pearson Publication, 2nd Edition.

Reference Books:(As per University / Board syllabus)

R1.1. V.S.P.Rao, Human Resource Management (Text and Cases) Himalaya Publications, Thirteenth Edition.

Faculty Sign

HOD's sign



BUDDHA INSTITUTE OF MANAGEMENT

DEPARTMENT OF BUSINESS ADMINISTRATION (MBA)

ACADEMIC YEAR 2025-26 (Even Semester)

LESSON PLAN

Semester: 2	Section: A,B	Course Code: BMB 251	Contact Hours /week: 2
Course name: IT SKILLS LAB-2			# of credits:
Teacher's name: Aman Samogar			Designation: AP
Sessional Marks: 30		End Semester Examination Marks: 70	University Exam Hours: hours

Prerequisites if any:

NA

Content delivery methods:

By Face-to-face delivery, Presentation, Tutorial etc.

COURSE SYLLABUS (as prescribed by University / Board)

Module No	UNIT Contents	Hours	COs
1	Pivot Table: Developing Pivot Table, Analyzing data using goal seek and solver, Scenarios Create named scenarios. Show, edit, delete scenarios, Creating a scenario summary report. Validating and Auditing: Set, edit validation criteria for data entry in a cell range like: whole number, decimal, list, date, time, Trace precedent, dependent cells. Identify cells with missing dependents. Creating applications in Spreadsheet and Macros.	9	CO1
2	Creating and formatting Charts: Understanding chart types, column chart, bar chart, line chart, pie chart, XY Scatter chart , Area chart, surface chart, bubble chart. Create a combined chart like: column and line, column and area. Change the chart type for a defined data series, Add, delete a data series in a chart, Re-position chart title, legend, data labels. Change scale of value axis: minimum, maximum number to display, major interval. Change display units on value axis without changing data source: hundreds, thousands, millions. Format columns, bars, pie slices, plot area, chart area to display an image.	9	CO2

COURSE OUTCOMES: At the end of the Course, the Student will be able to:

CO1	To gain knowledge of pivot table and understand the validating & auditing techniques
CO2	Learn to use different charting techniques in MS Excel
CO3	Learn to use different formatting techniques in MS Excel

Mapping of CO v/s PO:

	PO1	PO2	PO3	PO4	PO5
CO1					
CO2					
CO3					
Average					

	PSO1	PSO2	PSO3
CO1			
CO2			
CO3			
Average			

Correlation levels: 1-Slight (Low) 2-Moderate (Medium) 3-Substantial (High)

Gap in the syllabus	N/A
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Topics to be covered beyond syllabus	N/A
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LESSON PLAN

Lecture	Module	Scheduled			Conducted			
		Topic	*RBT Levels	C O Mapping	Date	Topic	Date	No. Of Students
167	I	Introduction to Pivot Table – concept and purpose	L2	CO 1				
168		Creating a Pivot Table from a dataset	L3					
169		Using rows, columns, values, and filters in Pivot Table	L3					
170		Analyzing data in Pivot Table (Sum, Count, Average)	L4					
171		Introduction to Goal Seek – finding target values	L2					
172		Using Solver for optimization problems	L4					
173		Introduction to Scenarios – creating named scenarios	L2					
174		Showing, editing, and deleting scenarios	L3					
175		Creating and viewing a Scenario Summary Report	L4					
176		Data Validation – setting validation criteria (whole number, decimal, list, date, time)	L3					
177	Auditing tools – trace precedents and dependents, identifying cells with missing	L4						

		dependents						
178		Introduction to spreadsheet applications – designing simple applications	L6					
179		Introduction to Macros – recording, running, and assigning macros to buttons	L5					
180		Introduction to charts and	L2					
181		understanding chart types	L3					
182	II	Creating Column	L4	CO 2				
183		Bar, Line, Pie	L5	CO 3				
184		XY Scatter, Area,	L6					
185		Surface, and Bubble Charts						
186		Creating Combined Charts – Column & Line, Column & Area,						
187		Creating Combined Charts – Column & Line, Column & Area,						
188		adding/deleting data series						
189		Modifying chart elements – chart title,						

		legend, data labels, value axis scale, display units,						
190		formatting columns, bars ,pie slices, plot area, chart area						
191		Practical exercises and revision – applying Pivot Tables, Goal Seek						
192		Solver, Scenarios, Validation, Macros, and Charts						

Class Test	Syllabus
CT-01	Class-1-Class -14
PUT	Full Syllabus

***Revised Bloom’s Taxonomy (RBT) Levels:**

L1 – Remembering; L2 – Understanding; L3 – Applying; L4 – Analysing; L5 – Evaluating; L6 - Creating

References:

Text books :(As per University / Board syllabus)

4. Nasib Singh Gill – Handbook of Computer Fundamentals, Khanna Publishing House, Delhi
5. Shrivastava-Fundamental of Computer& Information Systems (Wiley Dreamtech)

Reference Books :(As per University / Board syllabus)

1. Leon A and Leon M - Introduction to Computers (Vikas, 1st Edition).
2. ITL ESL – Introduction to Information Technology (Pearson, 2nd Edition).
- 3.

Faculty Sign

HOD’s sign



BUDDHA INSTITUTE OF MANAGEMENT

DEPARTMENT OF BUSINESS ADMINISTRATION (MBA)

ACADEMIC YEAR 2025-26 (EVEN Semester)

LESSON PLAN

Semester: 2	Section: A	Course Code: BMB 208	Contact Hours /week: 3
Course name: Management Information System			# of credits:2
Teacher's name: Shreya Srivastava			Designation: AP
Sessional Marks:30		End Semester Examination Marks:70	University Exam Hours: 3 hours

Prerequisites if any:	NA
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Content delivery methods:	By Face to face delivery, Presentation, Tutorial etc.
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COURSE SYLLABUS (as prescribed by University / Board)

Module No	UNIT Contents	Hours	COs
1	Management Information Systems - Need, Purpose and Objectives, Contemporary Approaches to MIS, Information as a strategic resource, Use of information for competitive advantage, MIS as an instrument for the organizational change. Information Technology – Characteristics and emerging trends, IT Capabilities and their organizational impact, IT enabled services. Transaction Processing System: Characteristics and its importance	06	CO1
2	Information, Management and Decision Making - Attributes of information and its relevance to Decision Making, Types of information. Models of Decision Making - Classical, Administrative and Herbert Simon's Models. Management Support Systems: Decision Support Systems, Group Decision Support Systems, and Executive Information Systems.	06	CO2
3	Managing Data Resources- The need for data management, Challenges of data management, Data independence, Data redundancy, Data consistency, Data administration. Database Management System – Concepts and types of DBMS, Fields, Records, Table, View, Reports and Queries. Data warehouse and Data mining – Characteristics and uses of Data warehouse, Techniques of Data Mining, Business Intelligence Database Management System (Lab): Creation of Table, View and Reports. Basics of SQL and running queries	08	CO3,CO4 ,CO5

COURSE OUTCOMES: At the end of the Course, the Student will be able to:

CO1	Be able to understand the importance of information management in business and management.
CO2	To understand and formulate different types of information systems in business
CO3	Be able to apply the theory and concepts in practical with help of software
CO4	To apply various security and ethical issues with Information Systems
CO5	To synthesize applications on Spread sheet and database software

Mapping of CO v/s PO:

	PO1	PO2	PO3	PO4	PO5
CO1					
CO2					
CO3					
CO4					
CO5					
Average					

	PSO1	PSO2	PSO3
CO1			
CO2			
CO3			
CO4			
CO5			
Average			

Correlation levels: 1-Slight (Low) 2-Moderate (Medium) 3-Substantial (High)

Gap in the syllabus	
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Topics to be covered beyond syllabus

LESSON PLAN

Lecture	Module	Scheduled			Conducted			
		Topic	*RBT Levels	C O Mapping	Date	Topic	Date	No. Of Students
1.	I	Management Information Systems - Need, Purpose and Objectives	L2	CO 1				
2.		Contemporary Approaches to MIS, Information as a strategic resource	L1					
3.		Use of information for competitive advantage,	L2					
4.		Tutorial						
5.		MIS as an instrument for the organizational change	L2					
6.		Information Technology – Characteristics and emerging trends	L2					
7.		IT Capabilities and their organizational impact, IT enabled services.	L2					
8.		Transaction Processing System:	L1					

		Characteristics and its importance							
9.	II	Tutorial		CO 2					
10.		Information, Management and Decision Making	L2						
11.		Attributes of information and its relevance to Decision Making	L2						
12.		Types of information	L2						
13.		Models of Decision Making - Classical, Administrative	L2						
14.		Tutorial							
15.		Herbert Simon's Models	L2						
16.		Management Support Systems: Decision Support Systems,	L3						
17.		Group Decision Support Systems and its features	L3						
18.		Executive Information Systems.	L3						
19.		Tutorial							
20.		Managing Data Resources- The need for data management	L2						
21.	Challenges of data management	L2							

22.		Data independence, Data redundancy	L2					
23.		Data consistency, Data administration	L2					
24.		Database Management System	L1					
25.	III	Types of DBMS	L1	CO 3				
26.		Fields, Records						
27.		Tutorial	L3					
28.		Table, View	L3					
29.		Reports and Queries.	L3					
30.		Data warehouse and Data mining	L2					
31.		Characteristics and uses of Data warehouse	L2					
32.		Techniques of Data Mining, Business Intelligence.	L1					
33.		Database Management System (Lab): Creation of Table, View and Reports.	L3					
34.		Basics of SQL and running queries	L3					
35.	Tutorial							

Class Test	Syllabus
CT	Class-1-13

PUT	Full Syllabus
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***Revised Bloom's Taxonomy (RBT) Levels:**

L1 – Remembering; L2 – Understanding; L3 – Applying; L4 – Analysing; L5 – Evaluating; L6 - Creating

References:

Text books :(As per University / Board syllabus)

6. Management Information Systems, Jawadekar, Tata McGraw Hill
7. Management Information System – James 'O' Brian

Reference Books :(As per University / Board syllabus)

4. Management Information Systems, Laudon and Laudon, 7th Edition, Pearson Education Asia

Faculty Sign

HOD's sign



BUDDHA INSTITUTE OF MANAGEMENT

DEPARTMENT OF BUSINESS ADMINISTRATION (MBA)

ACADEMIC YEAR 2025-26 (EVEN Semester)

LESSON PLAN

Semester: 2	Section: B	Course Code: BMB205	Contact Hours /week: 5 HRS
Course name: OPERATION MANAGEMENT			No. of credits: 3
Teacher's name: Ms. Akriti Tiwari			Designation: AP
Sessional Marks:30		End Semester Examination Marks:70	University Exam Hours: 3 hours

Prerequisites if any:

NA

Content delivery methods:

By Face to face delivery, Presentation, Tutorial etc.

COURSE SYLLABUS (as prescribed by University / Board)

Module No	UNIT Contents	Hours	COs
1	Introduction, meaning, nature and scope of production and operations management. Difference between production and operations management. Productivity, factors affecting productivity and productivity measurement. Work study— Method study and work measurement. Production Technology – Types of manufacturing processes. Plant location and types of plant layout	7	CO1
2	Services scenario in India, difference between product and service, characteristics of services, classification of services, product and service design, factors affecting service design, service designing process, service blueprinting, service capacity planning. Dimensions of quality in services, understanding service quality gap, measuring service quality using SERVQUAL model. Case Studies	8	CO2
3	Types of production planning, process of production planning and control (PPC) – routing, scheduling and loading. Master production schedule, aggregate production planning. Types of inventories, inventory control techniques- EOQ, ABC, VED, FSN, HML and SDE (Simple numerical problems on Inventory control techniques). Just-in-time (JIT) and KANBAN. Case Studies	10	CO3

4	Overview of supply chain management, conceptual model of SCM, supply chain drivers, measuring supply chain performance, core and reverse supply chain, global supply chain, inbound and outbound logistics, Bullwhip effect in SCM, push and pull systems, lean manufacturing, agile manufacturing, role of IT in SCM. Demand forecasting in supply chain— Simple moving average method, weighted moving average method, linear regression and exponential smoothing method. Case Studies	8	CO4
5	TQM, Deming’s 14 principles, Juran’s quality trilogy, PDCA cycle, KAIZEN, quality circles, 7QC tools and its 7 new management tools, ISO 9000-2000 clauses, six sigma, Total Productive Maintenance (TPM), 5S. Case Studies	7	CO5

COURSE OUTCOMES: At the end of the Course, the Student will be able to:

CO1	To understand the role of Operations in overall Business Strategy of the firm.
CO2	To understand the application of operations management policies and techniques to the service sector as well as manufacturing firms.
CO3	To identify and evaluate the key factors and their interdependence of these factors in the design of effective operating systems.
CO4	To understand the trends and challenges of Operations Management in the current business environment
CO5	To familiarize the students with the techniques for effective utilization of operational resources and managing the processes to produce good quality products and services at competitive prices.

Mapping of CO v/s PO:

	PO1	PO2	PO3	PO4	PO5
CO1					
CO2					
CO3					
CO4					
CO5					
Average					

	PSO1	PSO2	PSO3
CO1			
CO2			
CO3			
CO4			
CO5			
Average			

Correlation levels: 1-Slight (Low)

2-Moderate (Medium)

3-Substantial (High)

Gap in the syllabus	
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Topics to be covered beyond syllabus	
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LESSON PLAN

Lecture	Module	Scheduled				Conducted			
		Topic	*RBT Levels	CO Mapping	Date	Topic	Date	No. Of Students	Faculty Sign
1.	1	Introduction, meaning, nature and	L2	CO1					
2.		scope of production and operations management	L2						
3.		Difference between production and operations management	L2						
4.		Productivity, factors affecting productivity	L2						
5.		Productivity measurement.	L2						
6.		Tutorial							
7.		Work study— Method study and work	L2						

		measurement							
8.		Method study and work measurement	L2						
9.		Production Technology – Types of manufacturing processes	L2						
10.		Plant location and types of plant layout	L2						
11.		Tutorial							
12.	2	Services scenario in India,	L2	CO-2					
13.		difference between product and service	L2						
14.		characteristics of services,	L2						
15.		classification of services	L3						
16.		product and service design	L3						
17.		factors affecting service design	L2						
18.		TUTORIAL							
19.		Service designing process, service blueprinting.	L3						
20.		service capacity planning.	L2						
21.		Dimensions of quality in services,							
22.		Understanding service quality gap	L1						

23.		Measuring service quality using SERVQUAL model.	L1					
24.		Case Studies	L1					
25.		Tutorial						
26.	3	Types of production planning,	L1, L2	CO-3				
27.		process of production planning and control (PPC) – routing,	L1, L2					
28.		Scheduling and loading.	L1, L2					
29.		Master production schedule,	L3					
30.		Aggregate Production Planning	L1, L2					
31.		TUTORIAL						
32.		Types of inventories	L2					
33.		Inventory control techniques- EOQ,	L2					
34.		ABC, VED, FSN, HML and SDE (Simple numerical problems on Inventory control techniques).	L2					
35.		ABC, VED, FSN, HML and SDE (Simple numerical problems on Inventory control techniques).	L2					
36.	Just-in-time (JIT) and KANBAN. Case	L2						

		Studies.							
37.		Tutorial							
38.	4	Overview of supply chain management	L2	CO-4					
39.		conceptual model of SCM, supply chain drivers	L3						
40.		measuring supply chain performance	L2						
41.		core and reverse supply chain, global supply chain	L2						
42.		inbound and outbound logistics	L3						
43.		Bullwhip effect in SCM, Push and pull systems	L3						
44.		TUTORIAL							
45.		lean manufacturing, agile manufacturing	L1						
46.		Role of IT in SCM.	L3						
47.		Demand forecasting in supply chain— Simple moving average method	L2						
48.		weighted moving average method,	L2						
49.	linear regression and exponential smoothing method. Case Studies	L1							

50.		Tutorial							
51.	5	TQM, Deming's 14 principles	L2	CO-5					
52.		Juran's quality trilogy	L2						
53.		PDCA cycle, KAIZEN,	L2						
54.		quality circles,	L2						
55.		Tutorial							
56.		7QC tools and its 7 new management tools	L1						
57.		ISO 9000-2000 clauses, six sigma	L2						
58.		Total Productive Maintenance	L2						
59.		5S. Case Studies	L2						
60.		Tutorial							

Class Test	Syllabus
CT-01	Class_01__-Class -_28__
PUT	Full Syllabus

***Revised Bloom's Taxonomy (RBT) Levels:**

L1 – Remembering; L2 – Understanding; L3 – Applying; L4 – Analysing; L5 – Evaluating; L6 - Creating

References:

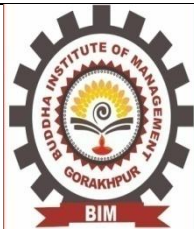
Chase, R.B., Shankar, R. & Jacobs, F.R. -- Operations & Supply Chain Management (Tata McGraw Hill, 14th Edition)

Text books :(As per University / Board syllabus)

1. Aswathappa, K. & Bhat, K.S. -- Production and Operations Management (Himalaya Publishing House, 2nd Edition)
2. Chunawalla, S.A. & Patel, D.R. – Production & Operations Management (Himalaya Publishing House, 9th Edition)

Faculty Sign

HOD's sign



BUDDHA INSTITUTE OF MANAGEMENT

DEPARTMENT OF BUSINESS ADMINISTRATION (MBA)

ACADEMIC YEAR 2025-26 (EVEN Semester)

LESSON PLAN

Semester: 2	Section: A	Course Code: BMB205	Contact Hours /week: 5 HRS
Course name: OPERATION MANAGEMENT			No. of credits: 3
Teacher's name: Mr. Utkarsh Yadav			Designation: AP
Sessional Marks:30		End Semester Examination Marks:70	University Exam Hours: 3 hours

Prerequisites if any:

NA

Content delivery methods:

By Face to face delivery, Presentation, Tutorial etc.

COURSE SYLLABUS (as prescribed by University / Board)

Module No	UNIT Contents	Hours	COs
1	Introduction, meaning, nature and scope of production and operations management. Difference between production and operations management. Productivity, factors affecting productivity and productivity measurement. Work study— Method study and work measurement. Production Technology – Types of manufacturing processes. Plant location and types of plant layout	7	CO1
2	Services scenario in India, difference between product and service, characteristics of services, classification of services, product and service design, factors affecting service design, service designing process, service blueprinting, service capacity planning. Dimensions of quality in services, understanding service quality gap, measuring service quality using SERVQUAL model. Case Studies	8	CO2
3	Types of production planning, process of production planning and control (PPC) – routing, scheduling and loading. Master production schedule, aggregate production planning. Types of inventories, inventory control techniques- EOQ, ABC, VED, FSN, HML and SDE (Simple numerical problems on Inventory control techniques). Just-in-time (JIT) and KANBAN. Case Studies	10	CO3

4	Overview of supply chain management, conceptual model of SCM, supply chain drivers, measuring supply chain performance, core and reverse supply chain, global supply chain, inbound and outbound logistics, Bullwhip effect in SCM, push and pull systems, lean manufacturing, agile manufacturing, role of IT in SCM. Demand forecasting in supply chain— Simple moving average method, weighted moving average method, linear regression and exponential smoothing method. Case Studies	8	CO4
5	TQM, Deming’s 14 principles, Juran’s quality trilogy, PDCA cycle, KAIZEN, quality circles, 7QC tools and its 7 new management tools, ISO 9000-2000 clauses, six sigma, Total Productive Maintenance (TPM), 5S. Case Studies	7	CO5

COURSE OUTCOMES: At the end of the Course, the Student will be able to:

CO1	To understand the role of Operations in overall Business Strategy of the firm.
CO2	To understand the application of operations management policies and techniques to the service sector as well as manufacturing firms.
CO3	To identify and evaluate the key factors and their interdependence of these factors in the design of effective operating systems.
CO4	To understand the trends and challenges of Operations Management in the current business environment
CO5	To familiarize the students with the techniques for effective utilization of operational resources and managing the processes to produce good quality products and services at competitive prices.

Mapping of CO v/s PO:

	PO1	PO2	PO3	PO4	PO5
CO1					
CO2					
CO3					
CO4					
CO5					
Average					

	PSO1	PSO2	PSO3
CO1			
CO2			
CO3			
CO4			
CO5			
Average			

Correlation levels: 1-Slight (Low) 2-Moderate (Medium) 3-Substantial (High)

Gap in the syllabus	
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Topics to be covered beyond syllabus	
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LESSON PLAN

Lecture	Module	Scheduled				Conducted			
		Topic	*RBT Levels	CO Mapping	Date	Topic	Date	No. Of Students	Faculty Sign
1.	1	Introduction, meaning, nature and	L2	CO1					
2.		scope of production and operations management	L2						
3.		Difference between production and operations management	L2						
4.		Productivity, factors affecting productivity	L2						
5.		productivity measurement.	L2						
6.		Tutorial							

7.		Work study— Method study and work measurement	L2					
8.		Method study and work measurement	L2					
9.		Production Technology – Types of manufacturing processes	L2					
10.		Plant location and types of plant layout	L2					
11.		Tutorial						
12.		Services scenario in India,	L2					
13.		difference between product and service	L2					
14.		characteristics of services,	L2					
15.		classification of services	L3					
16.		product and service design	L3					
17.		factors affecting service design	L2					
18.	2	TUTORIAL		CO-2				
19.		service designing process, service blueprinting.	L3					
20.		service capacity planning.	L2					
21.		Dimensions of quality in services,						
22.		Understanding service quality gap	L1					

23.		measuring service quality using SERVQUAL model.	L1					
24.		Case Studies	L1					
25.		Tutorial						
26.	3	Types of production planning,	L1, L2	CO-3				
27.		process of production planning and control (PPC) – routing,	L1, L2					
28.		Scheduling and loading.	L1, L2					
29.		Master production schedule,	L3					
30.		Aggregate Production Planning	L1, L2					
31.		TUTORIAL						
32.		Types of inventories	L2					
33.		Inventory control techniques- EOQ,	L2					
34.		ABC, VED, FSN, HML and SDE (Simple numerical problems on Inventory control techniques).	L2					
35.		ABC, VED, FSN, HML and SDE (Simple numerical problems on Inventory control techniques).	L2					
36.		Just-in-time (JIT) and KANBAN. Case	L2					

		Studies.							
37.		Tutorial							
38.	4	Overview of supply chain management	L2	CO-4					
39.		conceptual model of SCM, supply chain drivers	L3						
40.		measuring supply chain performance	L2						
41.		core and reverse supply chain, global supply chain	L2						
42.		inbound and outbound logistics	L3						
43.		Bullwhip effect in SCM, Push and pull systems	L3						
44.		TUTORIAL							
45.		lean manufacturing, agile manufacturing	L1						
46.		role of IT in SCM.	L3						
47.		Demand forecasting in supply chain— Simple moving average method	L2						
48.		weighted moving average method,	L2						
49.	linear regression and exponential smoothing method. Case Studies	L1							

50.		Tutorial							
51.	5	TQM, Deming's 14 principles	L2	CO-5					
52.		Juran's quality trilogy	L2						
53.		PDCA cycle, KAIZEN,	L2						
54.		quality circles,	L2						
55.		Tutorial							
56.		7QC tools and its 7 new management tools	L2						
57.		ISO 9000-2000 clauses, six sigma	L2						
58.		Total Productive Maintenance	L2						
59.		5S. Case Studies	L2						
60.		Tutorial							

Class Test	Syllabus
CT-01	Class_01__-Class -_28__
PUT	Full Syllabus

***Revised Bloom's Taxonomy (RBT) Levels:**

L1 – Remembering; L2 – Understanding; L3 – Applying; L4 – Analysing; L5 – Evaluating; L6 - Creating

References:

Chase, R.B., Shankar, R. & Jacobs, F.R. -- Operations & Supply Chain Management (Tata McGraw Hill, 14th Edition)

Text books :(As per University / Board syllabus)

1. Aswathappa, K. & Bhat, K.S.-- Production and Operations Management (Himalaya Publishing House, 2nd Edition)
2. Chunawalla, S.A. & Patel, D.R. – Production & Operations Management (Himalaya Publishing House, 9th Edition)

Faculty Sign

HOD's sign



BUDDHA INSTITUTE OF MANAGEMENT

DEPARTMENT OF BUSINESS ADMINISTRATION (MBA) ACADEMIC YEAR 2025-26 (EVEN Semester)

LESSON PLAN

Semester: 2	Section: A/B	Course Code: BMB206	Contact Hours /week: 5
Course name: Quantitative Technique For Managers			# of credits:
Teacher's name: Mr. Abhay Kumar Upadhyay			Designation: AP
Sessional Marks:30		End Semester Examination Marks:70	University Exam Hours: 3 hours

Prerequisites if any:	NA
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Content delivery methods:	By Face to face delivery, Presentation, Tutorial etc.
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COURSE SYLLABUS (as prescribed by University / Board)

Module No	UNIT Contents	Hours	COs
1	Operations Research & Decision Making Environments Operations Research:- Uses, Scope and Applications of Operation Research in managerial decision making .Decision-making environments:- Decision-making under certainty, uncertainty and risk situations; Decision tree approach and its applications.	11	CO1
2	Linear Programming Problem & Transportation Problem Linear programming: Mathematical formulations of LP Models for product-mix problems; graphical and simplex method of solving LP problems; duality. Transportation problem: Various methods of finding Initial basic feasible solution-North West Corner Method, Least Cost Method & VAM Method and optimal solution-Stepping Stone & MODI Method, Maximization Transportation Problem	17	CO2
3	Assignment model & Game Theory Assignment model: Hungarian Algorithm and its applications, Maximization Assignment Problem. Game Theory: Concept of game; Two-person zero-sum game; Pure and Mixed Strategy Games; Saddle Point; Odds Method; Dominance Method and Graphical Method for solving Mixed Strategy Game.	15	CO3

4	Sequencing & Queuing Theory Sequencing Problem: Johnsons Algorithm for n Jobs and Two machines, n Jobs and Three Machines, Two jobs and m - Machines Problems. Queuing Theory: Characteristics of M/M/I Queue model; Application of Poisson and Exponential distribution in estimating arrival rate and service rate; Applications of Queue model for better service to the customers.	12	CO4
5	Replacement Problem & Project Management Replacement Problem: Replacement of assets that deteriorate with time, replacement of assets which fail suddenly. Project Management: Rules for drawing the network diagram, Applications of CPM and PERT techniques in Project planning and control; crashing of operations.	10	CO5

COURSE OUTCOMES: At the end of the Course, the Student will be able to:

CO1	Understand the importance of the use of OR application in decision Making environment
CO2	To formulate LPP and Obtain Graphical Solutions & Acquire General idea of the Simplex method
CO3	To understand and solve transportation & assignment models
CO4	To know optimal sequence model and understand concepts of queuing theory.
CO5	To identify right time for replacement of equipment and understand project management technique

Mapping of CO v/s PO:

	PO1	PO2	PO3	PO4	PO5
CO1					
CO2					
CO3					
CO4					
CO5					
Average					

	PSO1	PSO2	PSO3
CO1			
CO2			
CO3			
CO4			
CO5			
Average			

Correlation levels: 1-Slight (Low) 2-Moderate (Medium) 3-Substantial (High)

Gap in the syllabus	
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Topics to be covered beyond syllabus	
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LESSON PLAN

Lecture	Module	Scheduled			Conducted			
		Topic	*RBT Levels	C O Mapping	Date	Topic	Date	No. Of Students
193.	I	Introduction to Quantitative Techniques & OR	L1	CO 1				
194.		Uses, Scope & Applications of OR	L1					
195.		Decision-Making Process	L2					
196.		Decision-Making under Certainty	L2					
197.		Decision-Making under Uncertainty	L2					
198.		Tutorial						
199.		Decision-Making under Risk	L2					
200.		Decision-Making under Risk	L2					

201.		Decision Tree Approach	L2					
202.		Decision Tree Applications	L2					
203.		Tutorial						
204.		Introduction to LPP	L2					
205.		Formulation of LPP	L2					
206.		Graphical Method – Maximization	L2					
207.		Graphical Method – Minimization	L3					
208.		Simplex Method – Numerical	L3					
209.		Simplex Method – Numerical	L2					
210.		Duality Concept	L2					
211.	II	Transportation Problem – Introduction	L3	CO 2				
212.		Tutorial						
213.		NW Corner Method	L3					
214.		Least Cost Method	L1, L2					
215.		VAM Method	L2					
216.		Stepping Stone Method	L2					
217.		MODI Method	L1, L2					

218.		MODI Method	L1, L2					
219.		Maximization Transportation Problem	L1, L2					
220.		Tutorial						
221.	III	Assignment Problem – Introduction	L3	CO 3				
222.		Hungarian Method – Steps	L2					
223.		Hungarian Method – Numerical	L2					
224.		Maximization Assignment Problem	L2					
225.		Applications of Assignment Model	L2					
226.		Game Theory – Introduction	L3					
227.		Two-Person Zero-Sum Games	L2					
228.		Tutorial						
229.		Pure Strategy & Saddle Point	L2					
230.		Mixed Strategy Games	L3					
231.		Odds Method	L3					
232.		Dominance Method	L2					
233.		Graphical Method	L3					
234.		Applications of Game Theory	L2					

235.		Tutorial						
236.	IV	Sequencing Problem – Introduction	L2	CO 4				
237.		Johnson’s Rule (n Jobs, 2 Machines)	L2					
238.		n Jobs, 3 Machines	L2					
239.		2 Jobs, m Machines	L2					
240.		Sequencing Applications	L2					
241.		Tutorial						
242.		Queuing Theory – Introduction	L2					
243.		M/M/1 Queue Model	L2					
244.		Poisson & Exponential Distribution	L2					
245.		Applications of Queuing Theory	L2, L3					
246.		Applications of Queuing Theory	L2, L3					
247.	Tutorial							
248.	V	Replacement Problem – Introduction	L1 L2	CO 5				
249.		Replacement of Deteriorating Assets ,Sudden Failure Assets	L2					
250.		Project Management – Introduction	L1 L2					

251.	Network Diagram Rules	L2					
252.	Tutorial						
253.	CPM – Critical Path	L2					
254.	PERT – Time Estimates	L2					
255.	Project Scheduling & Control	L2 L3					
256.	Crashing of Operations, Applications of CPM & PERT	L2					
257.	Tutorial						

Class Test	Syllabus
CT-01/ CT-02	Class_1_-Class -_27_
PUT	Full Syllabus

***Revised Bloom’s Taxonomy (RBT) Levels:**

L1 – Remembering; L2 – Understanding; L3 – Applying; L4 – Analysing; L5 – Evaluating; L6 – Creating

References:

Text books :(As per University / Board syllabus)

8. Quantitative Techniques in Management *by N. D. Vohra & Hitesh Arora – McGraw Hill*
9. Quantitative Techniques: Theory & Problems *(by P. C. Tulsian & Vishal Pandey)*
10. Schaum’s Outline of Operations Research *by Richard Bronson & Govindasami Naadimuthu*
11. Quantitative Methods and Operations Research *by K. Shridhara Bhat – Himalaya Publishing*
12. Quantitative Techniques and Operations Research *by Gupta & Gupta (Sultan Chand & Sons)*

Faculty Sign

HOD’s sign



SKILL DEVELOPMENT CELL

Lesson Plan(Jan – Jun 2026)

Course - PPC (English)

College - BIT

Department- MBA

Class/Section- 1st Yr

Faculty - Mr. Santosh Kr. Tripathi

Lecture#	Scheduled Topics	Conducted			
		Date	No Of Students	Faculty Sign	Topic
1	Introduction: Need for Vocabulary / Sample Questions				
2	Daily Usage Vocabulary				
3	Communication: Introduction				
4	Basic Grammar: Article				
5	Basic Grammar: Article				
6	Practice Questions on Articles / Vocabulary				
7	Basic Grammar: Tense				
8	Basic Grammar: Tense				
9	Mock Speaking Practice / Presentation on a topic				
10	Basic Logical Questions				

11	Application of Modal Verbs				
12	Basic Reasoning				
13	Basic Reasoning				
14	Application of Pronoun				
15	Application of Pronoun				
16	Practice questions on Pronouns				
17	Nuances of Group Discussions				
18	Mock GD				
19	Interview Tips				
20	Mock Presentations				

Faculty/ Trainer Sign:

